



MERIT SOLUTIONS



Speed to market of cell and gene therapies (CGTs) improves and saves millions of lives

The vision of the team at this growing biotech CDMO is to advance cell and gene therapies (CGT) to bring a more positive prognosis and quality of life to patients with difficult-to-treat cancers.

Delivering on this mission requires strategies and systems that support their need to get new cell therapies to market quickly.

Merit Solutions supports this CDMO in its hypergrowth with a Microsoft Dynamics 365 ERP system that is industry-tailored for the rigorous requirements of biotech companies.

Cell therapies are manufactured more efficiently with the increased business process automation that this organization needs.

AT A GLANCE

Customer Size: 11-50 employees

Country: United States

Industry: Biotech Manufacturing

Products and Services: Microsoft Dynamics 365, Merit for Life Science, Microsoft Azure



Merit Solutions & Microsoft Dynamics 365

Customer Challenges

With time to market of utmost importance, this customer needed an Enterprise Resource Planning (ERP) system to help them increase automation of their business processes. Their challenges included lack of efficiency in approving workflows for business processes, wasted time spent on adjusting access controls and integration challenges with acquisitions.

Partner Solutions

Working in collaboration with this biotech, Merit Solutions identified the business requirements that would improve business process automation. The requirements spanned departments, including Finance, Procurement and Sourcing, Inventory and Warehousing and Product Information Management. This customer has addressed controls for approved manufacturers and vendors, the management of batch-controlled items and their expiry and retest dates, inventory management including costing, quality controls, and financial management. After implementing Microsoft Dynamics 365 and Merit for Life Science, this innovative team has secure access control, an automated solution for warehouse operations, approval workflows in place, and state-of-the-art reporting. Key industry needs around labeling receipts and vendor performance analysis were also met.

Customer Benefits

As this organization expands their business, they have the confidence in a strong biotech technology foundation that is designed to support them in their future growth while maintaining regulatory compliance.

This customer's world-class facility enables the manufacturing of multiple effector cell types. The facility features the latest technology and is run by a dedicated, passionate, and highly experienced team.

"Merit for Life Science meets our business requirements now at a spend level appropriate to our stage while giving us room to expand. This enables high performance when we need it most."
Senior Director, Finance

Investing in business process automation brings value to this biotech customer, including increased efficiency and more focus on value-added activities.